

# The rapid evolution of IT means Cloud is now a Business Imperative



'Insourced' resides with IT department



Outsourced / hosted IT



Cloud Infrastructure & Cloud Software

#### **DIGITAL TRANSFORMATION**

82%

of European businesses will not build or buy a premium data centre<sup>1</sup> 1/3

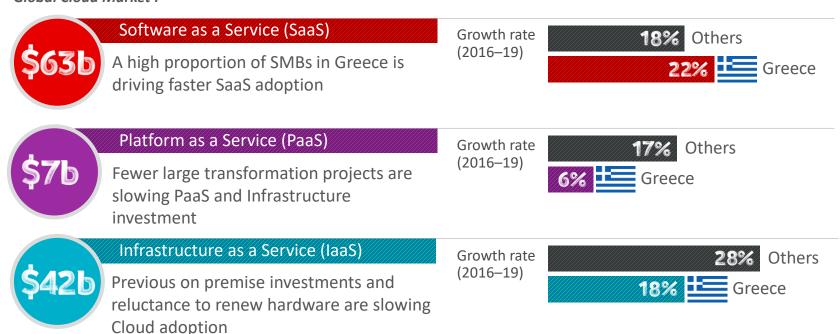
of CEOs see Cloud as a top business priority for the next 3 years<sup>2</sup> 50%

of Public Cloud investments are made to increase agility<sup>3</sup>



## And it's driving rapid global adoption

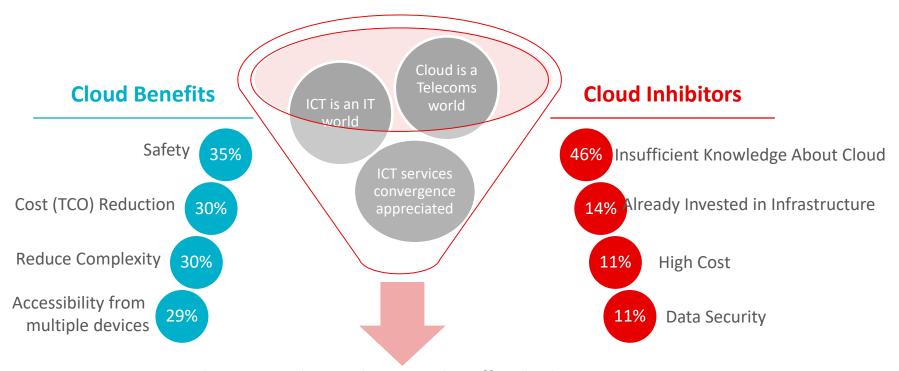
#### Global Cloud Market:



**Greece has untapped potential through the further use of Cloud services** 



## **Cloud Survey: Greece**



Telecom providers are best suited to offer cloud services with solid IT partnerships and joint services offering the best way to address business customers



## **Hotel Industry: PMS on Cloud**



#### **PMS on Vodafone Cloud Solution**













## Multi Property PMS on Vodafone Cloud

Cloud



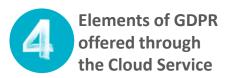
Central or per Property Reservations & Reporting

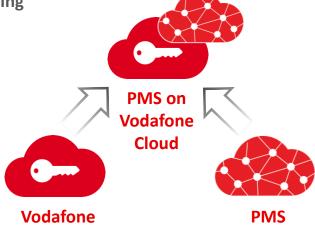
- Central Internet

  Reservation for all

  Properties

  Booking.com Expedia
- Pay per Month for the Cloud Infrastructure, Seasonal Billing & ESPA funding





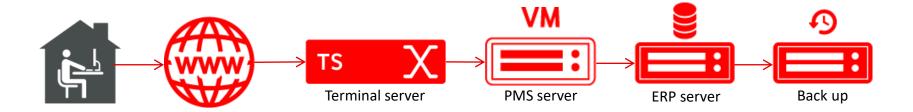
## Benefits of PMS on Vodafone Cloud

- No Need for Implementation per hotel: Reduced Cost & Less Complexity
- Availability of Services and Security of Data: Certified Cloud Infrastructure and ISO 27001
- Ensure future success:
  Opens way for new
  digital capabilities and
  new operations models



### **Case Study: Wyndham**

Professional support and expertise every step of the way





Assess, design, migrate, train

Creating the right environment for your needs and getting you there



Security (design and management)

Design your solution and actively manage/monitor your security



## Cloud Service Management

The extension of your IT service team looking after capacity, availability, performance and on going technical enhancements



